

# TOP AGENT

MAGAZINE



TAMMY JO "TJ"  
BUDZYNSKI





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Top Agent TJ Budzynski leads a six-person team (known as TJ Homes within Keller Williams Realty) representing buyers and sellers in the Grand Rapids area.

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In the Grand Rapids real estate scene, where success often hinges on individual accomplishments and competition, TJ Budzynski emerges as a champion of teamwork. As the leader of her own six-person team (known as TJ Homes within Keller Williams Realty), her journey exemplifies the power of collaboration and collective effort in achieving remarkable results.

“We have a mentality that if we work collectively together it allows us to focus on what we’re really good at, what we really enjoy,” TJ says. “This translates to phenomenal customer service and still allows us time for family and to have balance in our lives.” In her first 2 decades of business, she recalls, “I didn’t have much balance. I had my first daughter and within a week we were out on appointments together. Now our team works seamlessly so that we can completely unplug and enjoy time with family while another team member steps



in. That is the balance and the grace that I was looking for.”

For TJ, the decision to pursue a career in real estate was a natural progression. Both her father and grandfather were builders and had their real estate licenses. “I grew up in the business of real estate and knowing homes,” she says. “It was a logical step for me. I love homes. I love people.” She adds that the business is not just about making money but making meaningful connections and a difference in people’s lives. “We focus on the long term,” she explains. “We’re not just here to sell you a house. We’re here to take care of you and your real estate needs into the future. We like to give back to our

clients and have that kind of relationship instead of a short life cycle with them. If they need some work done around the house, why Google it when we can help?”

Despite closing around 125 transactions per year, TJ and her team remain committed to providing personalized service and building lasting relationships with their clients. “We love taking care of people,” she enthuses. Her marketing strategy reflects her team’s adaptability and innovative spirit, blending traditional methods with modern techniques. “We combine that with radio, internet and Facebook lead generation,” she explains, showcasing her team’s versatility in reaching out to potential clients.







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Beyond work, TJ and her team are actively involved in community initiatives and charitable endeavors, supporting Keller Williams' Red Day program, which is devoted to giving back to the communities they serve. Her philosophy is to "see with your eyes open". If you see someone in need, step up and help, now. From helping people with getting beds and mattresses, it is an everyday mission. A bed is a basic necessity of life, how can a family have energy/focus for work or school if their

basic needs are not met. In her downtime, she and her husband both practice martial arts, having achieved 3rd degree blackbelt status. She also enjoys painting, sculpting and gardening, and is kept busy with her two young children.

The couple's strongest passion right now is the restoration of The Vander Jagt, a mansion located on Plainfield in Grand Rapids, Creston Neighborhood. Time had played a hand against this landmark of the community



and the property was falling apart. They stepped up to stop investors from buying it, with the goal simply that they loved the house and wanted to bring it back to its former glory. To see behind the scenes, please go to Facebook: The Vander Jagt or TikTok Savingthevanderjagt.

As TJ looks toward the future, her vision is one of growth and empowerment. “I’m looking to find people who think like me, who have good hearts,” she says. “In real estate, it’s about working collectively together, allowing time for your family and yourself to have balance in life.”







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